

MARKET REPORT

May 2019



Vegetable Oils

High Oleic Sunflower remains extremely scarce. The situation is not expected to improve before the fall harvests in Europe. Otherwise, the balanced situation for **Rapeseed**, **Soy** and **Sunflower** continues.

Tropical products are drifting tendentiously in mixed directions. **Conventional Palm** as well as **Coconut** are subject to price erosion, as the harvests were substantial. **Organic qualities**, on the other hand, are experiencing brisk demand. In addition, the ongoing drought is afflicting the areas of cultivation. It seems that prices will not drop any further.

MCT: We stock an assortment of different qualities – please click [here](#) for details. **Organic MCT Oil (100% Coconut)** deserves particular mention. We recommend utilising the low price level of organic Coconut Oil and meeting your needs in the long-term. However, this development has led to considerable demand so that we cannot rule out limited availability.

Olive: The high harvest yields in Spain amounting to 1,767 TMT are abreast with the bumper 2013/2014 harvest, which yielded 1,780 TMT. Prices have dipped slightly, and there are no signs of any counteractive effects. This development equally applies to both **conventional** and **organic qualities**. We recommend covering your nearby positions and, in view of later positions, monitoring the situation, in particular the forecasts for the pending harvest.

Castor: The 2018/2019 harvest season ended considerably below expectations. In addition, officials have forecast a weak monsoon season for June and July. Moreover, sourcing and speculative activities have risen rapidly despite increasing prices. Farmers are withholding seeds and are hesitant to plant for the next harvest. We consider it advisable to cover needs to the end of the year despite rising prices, especially in view of securing supplies.

Groundnut: China is currently ruining the low price levels through large and sustained sourcing activities. Africa as a major producer is vague. Argentina is waiting for the new harvest. USA is quoting at high price levels. **All qualities** are affected: pressed, refined, toasted, linoleic, oleic, conventional and organic.

Walnut: The market is at ease in view of the consistent favourable prices. Long-term commitments are an option.

Argan: Forecasts for the next harvest in early fall are promising. At the same time, global demand remains high. Trustworthy CSR certificates should be taken into account. We recommend short-term commitments.

Organic Seabuckthorn Pulp: Our quality is continually produced from certified German organic agriculture throughout the year. This ensures that the complex fat and concomitant substances remain intact. We are able to create blends with other oils, such as Rapeseed or Coconut and are ready to assist you with creating your own formulations. Please review the Product Information Sheet [here](#).

Organic Rose Hip Oil: Our stores are always well-stocked. We source our certified pure oil directly from our Chilean producers. Please click [here](#) for details.

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Marine Products

Omega-3 Powder: Our specialty contains between 60 and 90 mg/kg EPA and between 20 and 55 mg/kg DHA Food quality. You will find our Product Information Sheet [here](#). For further information, samples and pricelists please contact our sales team.



Colourings and Flavourings

Capsicum: As predicted, the market is re-aligning itself at higher price levels in view of the poor harvest in India. Nonetheless, the strengthening tendency continues, especially due to strong demand for hot peppers. All Capsicum qualities are affected. We recommend long-term supply to secure faultless quality and punctual delivery.



Quality Assurance

QS Audit: Once again, we passed our audit and extended the **scopes**, which now include: production of feedmaterial, production of mixed feed, trade of straight feed and additives, production of additives and the production of premixes.

RSPO: You will find our new Certificate for Sustainable Palm Oil [here](#). Please note: we exclusively stock RSPO Palm Oil.

Kosher: On March 24th, 2019 we once again received our kosher certificate from KOSHER Supervision & Certification, Germany. Our certificate is valid till March 31st, 2020. Please click [here](#) and [here](#) for details.



Vitafoods 2019

We are also in Geneva from 07. to 09.05. and look forward to welcoming you at our booth **E174**.



Sincerely yours,
HENRY LAMOTTE OILS GMBH
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